

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	20505	Agenda Number	39.
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Meeting Date:	December 13, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements supply contract with PARADIGM TRAFFIC SYSTEMS INC., to provide Pelco Signal Hardware for the Transportation Department, in an estimated amount not to exceed \$300,000, with three 12-month extension options in estimated amounts not to exceed \$100,000 for each extension option, for a total estimated contract amount not to exceed \$600,000.

## Amount and Source of Funding

Funding in the amount of \$83,334 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specification.
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Prior Council Action:	
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For More Information:	Erin D'Vincent, Buyer II, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract is for the purchase of Pelco Signal Hardware for the Transportation Department. These are the primary devices used in traffic signal installations for the traffic signal heads. This hardware is essential for the installation and repair of traffic signals, CCTV cameras, and Pedestrian crossing beacons.

MBE/WBE solicited: 2/1

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. EAG0218

Pelco Hardware Material  
(12 line items)

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
Paradigm Traffic Systems, Inc. Arlington, TX	\$92,190
Texas Highway Products Round Rock, TX	\$97,725
General Traffic Equipment Corp Newburgh, NY	*
Traffic Parts, Inc. Spring, TX	*

\*General Traffic Equipment Corporation and Traffic Parts, Inc. were disqualified due to bidding a non-equivalent alternative product.

The expenditures for the first 12 months of this contract are estimated to be \$100,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- Adequate competition.
- Seventy-six notices were sent, including two MBEs and one WBE. Four bids were received, with no response from the MBE or WBEs.
- This is the first contract of its type. Pricing represents a 6.5% savings from previous spot purchases.

**APPROVAL JUSTIFICATION**

- Lowest bid meeting specification.
- The Purchasing Office concurs with the Transportation Department's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.